



YOUR INSIDER'S GUIDE TO THE 2009 MOTT GOLF CLASSIC

MOTT GOLF CLASSIC

NOVEMBER 2008 NEWSLETTER

C.S. Mott Children's Hospital and Women's Hospital

www.med.umich.edu/mottgolf



PHOTO BY STEVE KUZMA
UMHS interns Alyssa Rivel and Laura Wilton help a patient navigate the Mott Family Network, which was made possible by the generous support of the Mott Golf Classic and Cisco Systems.
As seen in the 2008 Mott Golf Classic Supplement

FY08 FINANCIALS

We have good news – and we have great news! First the good news: Our total FY08 revenues of \$623,000 exceeded the previous year by \$20,000. This clearly speaks to the commitment of the Mott Golf Classic Family to be able to increase revenue in today's troubling economic times. And we managed to once again keep our expense ratio under 25 percent.

Our net FY08 revenue exceeded \$465,000, which we used in combination with existing reserves to fund all of our current commitments:

- \$10,000, was given to the Special Days Camp in honor of our beloved friend and MGC committee member, Debbie Verhines.
- \$10,000, was given to the Ronald McDonald House of Ann Arbor.
- \$50,000, was given to the UMHS Guest Assistance Program.
- \$250,000, was disbursed to fund the first year of our four-year \$1 million commitment to the Ronald McDonald House within Mott Hospital.
- \$180,000, was disbursed to cover the final commitments to the Mott Family Network.

This represents \$500,000 of disbursements which were driven by the '08 Classic, as well as reserves from previous years.

Now the great news: Our MGC endowment is continuing to hold up well in the markets. We have more than \$3.6 million securely in place.

A CLASSIC GIFT: \$1 MILLION FOR THE RONALD MCDONALD HOUSE



While construction moves forward on our new C.S. Mott Children's Hospital and Women's Hospital, the campaign to raise funds to support the effort continues. And as you know, the 2008 Mott Golf Classic did so in a big way – pledging \$1 million for the Ronald McDonald House within Mott Hospital. This significant donation is just one demonstration of how the Mott Golf Classic is committed to enhancing the experience of patients and their families at Mott.

Families with a child in one of the Mott Intensive Care Units will be able to stay just down the

hallway in this "House within Mott Hospital." The Ronald McDonald House will be located on the 10th floor of the new hospital. The current Ronald McDonald House, which will remain open, is only 200 yards from the new hospital. But with the House within Mott Hospital, hopes to meet family needs even more efficiently by keeping them close at hand. The House will have the capacity to host 12 families and offer comfortable, private sleeping rooms.

Your longtime support of the Mott Golf Classic as a sponsor has made this possible. Thank you.

NEW CLASSIC FORMAT

For the past 15 years, the Mott Golf Classic has been a two-day event. On Sunday, donors at the \$6,000 level or above would play at the University Course in what we called our "skins game." The Sunday event usually included 110-136 golfers, who also enjoyed a barbeque and, as always, good-spirited mischief.

It's important to point out that the Mott Golf Classic has an expense ratio of less than 25 percent. It is unusual for an event such as ours to be able to control expenses to this extent. The MGC Committee takes its stewardship of your money very seriously and is committed to maintaining this ratio. But our expenses try to push us past that 25 percent ceiling. At the same time we are committed to hold our sponsor levels firm.

With these two objectives in mind, we have decided to drop the Sunday event to avoid any increase in sponsor levels and/or endanger our 25 percent expense ratio.

We have spoken to many of our donors and have received universal support for this change. We hope you'll support this as well.

Please feel free to contact Rick Bossard at (734) 647-3251 or e-mail him at rbossard@umich.edu with any thoughts or concerns you may have on the matter.

BALANCING ACT



PHOTO BY ELIZABETH CURRAN
Robert Dudgeon, Barry Meyer, Steve Grout and Tony Van Dongen from new Golf Classic Sponsor Meijer demonstrate their fierce golf club balancing skills at the 2008 Mott Golf Classic.
As seen in the 2008 Mott Golf Classic Supplement

HOLD THE DATE! JUNE 1, 2009

Monday, June 1, 2009 is the date for our 2009 Mott Golf Classic.

Looking forward to seeing you there!